

## Jiawei Long

Email: longjiaw@msu.edu

*Research Focus: Persuasion | Emotional Appeals | Interpersonal Communication*

---

### Education Background

**Ph.D. in Communication (Current)**  
2024

Start Date: August

University of Texas at Austin, Department of Communication  
Austin, TX, U.S.

**M.A. in Communication** (Advisor: Dr. Monique Turner)

August 2021 – July 2023

Michigan State University, Department of Communication, College of Communication Arts and Sciences  
East Lansing, MI, U.S.

**Thesis Project:** *Do Efficacy Cues Moderate the Persuasive Effects of Guilt and Shame Appeals?*

**B.A. in Communication** (Advisor: Dr. Jos Bartels)

September 2019 – July 2021

Hong Kong Baptist University, Organizational Communication, Department of Communication, School of Communication  
Hong Kong

**Associate of Arts**

September 2017 – July 2019

Hong Kong Baptist University, Media Communication  
Hong Kong

---

### Papers

Turner, M. M., Jang, Y., Heo, R. J., Ye, Q., Long, J., & Barry, R. C. (2022) Studying the Effects of Emotional Appeals: What is the Proper Manipulation Check? *Communication and Social Cognition Division. National Communication Association (NCA 2022) Annual Conference*, New Orleans, LA, November, 2022.

Schmaelzle, R., Ye, Q., Zhang, Y., Yoon, H., Liu, H., Delle, F., Lewin, K., Jahn, N.T., & Long, J.. (2022). Moment-by-moment tracking of brain responses to an engaging story: A replication study using forward and reverse correlation to study narrative reception. *Communication and Social Cognition Division. National Communication Association (NCA 2022) Annual Conference*, New Orleans, LA, November, 2022.

Turner, M. M., Jang, Y., Heo, R. J., Ye, Q., Barry, R., Long, J., Lapinski, M., Peng, T., & Lee, S. (2022). Mask wearing as a prosocial behavior: Proposing and testing the moral norms activation model. *The 72nd International Communication Association Conference (ICA 2022)*. Paris, France.

Ralf Schmäzle, Hanjie Liu, Faith A. Delle, Kaitlin M. Lewin, Nolan T. Jahn, Yidi Zhang, Hyungro Yoon & Jiawei Long (2023) Moment-by-moment tracking of audience brain responses to an engaging public speech: Replicating the reverse-message engineering approach, *Communication Monographs*, DOI: 10.1080/03637751.2023.2240398

---

### Fellowships and Scholarships

Michigan State University, Department of Communication

- The Celebrating Diverse Voices Fellowship
- Graduate Office Fellowship

June 2021

Fall 2022



## Work Experience

<b>HUNAN Satellite TV (Program Production Team)</b> <i>Hunan Satellite TV, China</i>	February – May 2020
<b>MARKET RESEARCH, Internship</b> <i>InspiringHK Sports Foundation, Hong Kong</i>	February – May 2019
<b>Volunteering Terminal Care (Fulfilling The Last Wish)</b> <i>Basic Foundation, BC Lo, Hong Kong</i>	June - July 2017

---

## Additional Experience

<b>Interpersonal Communication Research Team (Leader: Dr. Amanda Holmstrom)</b> <i>Michigan State University, College of Communication Arts and Sciences</i>	From Spring 2022
<b>Persuasion Research Team (Leader: Dr. Monique Turner)</b> 2021 <i>Michigan State University, College of Communication Arts and Sciences</i>	From Summer
<b>CASE (Cognition, Attitudes, and the Study of Emotion) Lab, Lab Management</b> 2021 <i>Michigan State University, College of Communication Arts and Sciences</i>	From fall

---

## Skills

**Statistical Programming Languages:** SPSS, R  
**Design Software:** Photoshop  
**Language:** Mandarin (*Native*), Cantonese (*Proficient*), English (*Proficient*)

---

## Hobbies

Playing piano more than 10 years; Reading and self-learning political science and philosophy;  
A Big Fan of Kazuo Ishiguro (Writer, 2017 Nobel Prize Winner)

- Last Update: 1/13/2025 -